



# AUTOGRADE

# Industry Standard Vehicle ConditionGrade

## Defining The Purpose of AutoGrade™

- ✓ AutoGrade™ provides consistency of condition grade assessment, across the industry, by removing subjectivity in the condition grade assignment.
- ✓ AutoGrade™ is a Manheim developed algorithm that has been made available to the entire wholesale inspection industry via AASC.(US Patent No 8,320,362)
- ✓ AutoGrade™ is based on the concept introduced in the NAAA established Condition Grade Scale Guidelines.
- ✓ Additionally, extensive research, data analysis, customer and user input has been included to ensure accuracy of a vehicle's calculated condition grade.

## How is AutoGrade™ Calculated?

- ✓ AutoGrade™ is a calculation of the overall vehicle condition based on an inspection process that provides a thorough disclosure condition report that captures vehicle conditions, damages and disclosures.
- ✓ AutoGrade™ compliant condition reports are written based on an industry standard instruction process to support consistency.
- ✓ AutoGrade™ takes into consideration the collective existing and repaired damages captured in the condition report when determining the grade.

## What does impact the AutoGrade™ ?

Item, Damage Type & Damage Severities and their impact on the grading calculations

### MAJOR GRADE REDUCTIONS

- Hail Damage\*
- Poor Previous Repairs – Body
- Body Damage/Panel replacement\*
- No Keys Present/Non- Drivable
- Structural Damage
- Limited Mechanical /Engine Damages\*\*
- Fire – Flood – Biohazard

### MODERATE GRADE REDUCTIONS

- Glass / Windshield\*
- Wheel Damage\*
- Body Damage / Repair\*
- Tire Replacement Required\* (3/32<sup>nd</sup> or less)
- Interior Damages\*
- Damaged / Missing Parts\*

### MINOR GRADE REDUCTIONS

- Body Damage / Cosmetic\*
- Bumpers / Partial\*
- Tire Wear (4/32<sup>nd</sup> -7/32<sup>nd</sup>)
- Acceptable Previous Repairs (per body panel)

\*Damage Size / Severity / Number of Occurrences per damage line item may have a graduated impact on total grade.

\*\*Please Refer to the "NAAA Generic Condition Report Position Statement"

## What does not impact the AutoGrade™ ?

Mileage – Odometer Reading • Model Year • Manufacture / Make • Model / Trim Level • Color Options  
Value Add Equipment • Aftermarket Items • MSRP • Announcements • Estimated Repair Costs

**For additional information contact your inspection provider or AASC.**